

Appendix 3: Summary and Analysis of Companies' Replies to the Report

15th March 2001, prepared by Greenpeace Japan

1. Background

In addition to Greenpeace Japan's questionnaire to 119 companies in 1999, Greenpeace Japan conducted an intensive research into the distribution of products made by Interfor who is engaged in destructive logging of Canada's pristine temperate rainforests. As a result, 226 companies were identified as purchasing products directly or indirectly from Interfor. Then on 26 February 2001, Greenpeace Japan sent the final draft of the research report to all the companies identified and asked them to confirm or deny their relationship with Interfor and to cancel any contracts they had.

Of the 226 companies who received the draft, 72 companies replied (136 companies in total, if indirect replies are added) to this mailing. The final report lists 229 companies (including branches and subsidiaries in Canada/USA of Japanese companies and also companies who did not reply to the mailing of the draft), excluding eleven companies who told Greenpeace Japan that they have never made any direct/indirect purchase from Interfor. Where companies pointed out some factual mistakes in the research, corrections were made within the final report. Greenpeace Japan summarised and analysed the replies from companies in data 1-5. Copies of original reply faxes or letters (in Japanese only) can be found at Greenpeace Japan's website:

<http://www.greenpeace.or.jp/library/99af/report/200103/answer.html>.

Please note that the final report includes names of companies who decided to cancel the direct/indirect purchases from Interfor and also those who said that they have had contracts in the past, but do not have at the moment. These companies are found in this summary, so please read both the report and this summary.

2. Many companies canceled the purchase of Interfor products (Data 1)

Within the replies to Greenpeace Japan, Toyo Exterior Co., Ltd., Fujiya Co., Ltd. and Izutsuya Co., Ltd. said that they are going to cancel the purchase of Interfor products. Due to the cancellation by Toyo Exterior, about 70 of its sub-customers and Toyo Tex Co., Ltd. canceled their purchases. Among trading firms, only Mitsubishi Corporation decided to cancel the purchase of a part of Interfor products which they "cannot accept as sustainably produced". Greenpeace highly appreciates the attitude of these companies who took important step for the protection of pristine forests. Greenpeace is determined to continue asking Mitsubishi to cancel all of their contracts with Interfor.

3. Ninety companies did not reply to the mailing (Data 2)

Greenpeace considers that it is the social responsibility of companies to disclose the information related to environmental problems. The information on forest products which have very complicated chains of custody through many companies is particularly scarce, and this lack of information is an obstacle for the public and companies who wish not to be involved in the destruction of pristine forests. Greenpeace is not against the use of wood products itself. Greenpeace thinks that the consumer should have an access to enough information to have more ability to choose products from the point of view of pristine forests protection. For this goal, the information disclosure by companies to the public is vital.

*Additional Information (as of 27th April, 2001)

1) Marubeni replied saying " If you have an objection to the Forest Practice Code which is recognized to be the world standard by the Canadian Government, you should appeal to the government by yourself" (28th, March)

2) Nihon Kakoh Seishi " We already have told to our suppliers (trading firm) that we do not buy pulp made of Interfor fiber" (22nd March)

3) Sumitomo Forestry " the Forest Practice Code is the world standard. And we understand that logging companies are following the code." (15th March)

NOTE: those additional information is not reflected to the other section of the Appendix 1, 2, 3.

4. Summary of replies (Data 3)

Pick ups of texts from the companies' replies.

5. Some replied that they “do not perceive any problem in the current situation” (Data 4)

Almost all of them had the understanding that Interfor complies with the local law. However, the local legislation is absolutely inadequate to protect these precious pristine forests, and it is criticized even by the governments (See The Forests Practice Code on page 7 of the report). Japanese companies should realise that the consumption in Japan is one of the major factors to cause the destruction of pristine forests, and they have to move actively towards the solutions.

6. Companies who had or could have purchased directly/indirectly from Interfor in the past (Data 5)

For those who replied that they do not buy anything from Interfor at the moment, Greenpeace hopes that they will continue suspending the purchase of products made at the cost of forest destruction.

7. Oji Paper Co., Ltd. and Howe Sound Pulp and Paper (HSPP)

Oji Paper, as seen in Data 3, is working with Canfor, who co-owns HSPP with Oji Paper, to encourage Interfor to return to forest industry talks. Greenpeace appreciates this action by Oji Paper towards the solution of the problems. Greenpeace, however, will also continue asking Oji Paper to persuade HSPP to stop purchasing Interfor products.

END

Data 1. Companies who canceled direct/indirect contracts with Interfor

1. Companies who decided to cancel the contracts

- **Toyo Exterior Co., Ltd.**
- **About 70 dealers of Interfor products via Toyo Exterior and Toyo Tex Co., Ltd.**

* Dealers (66 companies in total) which are listed in the report.

(Alphabetical order. Companies who answered directly to Greenpeace Japan are underlined.)

Angyo Zoen Kabushiki Gaisha Exterior Park, D Plaza Koshigaya Nishi Shop, Daido Kensetsu Kabushiki Gaisha, Eiwa Kensho Kabushiki Gaisha, Fujioka Shoji Kabushiki Gaisha, Garden Service Kabushiki Gaisha, Goshi Gaisha Kanoya Shoten, Hiramoto Kengyo Kabushiki Gaisha, Kabushiki Gaisha Arupekkusu, Kabushiki Gaisha Atomu, Kabushiki Gaisha Exterior Kowa, Kabushiki Gaisha Exterior Mart Hino Shop, Kabushiki Gaisha Exterior Mart Kasukabe Shop, Kabushiki Gaisha Mart Kita Ageo Shop, Kabushiki Gaisha Exterior Mart Sugunami Shop, Kabushiki Gaisha Exterior Mart Yokohama Eda Shop, Kabushiki Gaisha Exterior Toyo, Kabushiki Gaisha Forum, Kabushiki Gaisha Green Jyusetsu, Kabushiki Gaisha Green Kikaku, Kabushiki Gaisha Hachioji Soken, Kabushiki Gaisha Hakusen, Kabushiki Gaisha Ishikawa, Kabushiki Gaisha Juken Home Service, Kabushiki Gaisha Kimura Shokubutsuen Garden Club, Kabushiki Gaisha Meiwa Kogyo, Kabushiki Gaisha Mitsuyama Kogyo, Kabushiki Gaisha Nome Yamami, Kabushiki Gaisha Royal Garden, Kabushiki Gaisha Shibako Kaitekku, Kabushiki Gaisha Sun Green, Kabushiki Gaisha Tajima Reform System, Kabushiki Gaisha Terakawa Concrete Kogyo, Kabushiki Gaisha Tezai, Kabushiki Gaisha Waken, Nitto Juki Kabushiki Gaisha, Pure Garden Kaneyoshi, Saihoku Kenzai Kogyo Kabushiki Gaisha, Sekisui Exterior Kabushiki Gaisha, Space Gardening Yugen Gaisha, Sumitomo Exterior Kabushiki Gaisha, Taiyo Green Life Kabushiki Gaisha, Terayama Kensetsu Kabushiki Gaisha, The Season Nishi Shinjuku OZONE Shop, Tobu Ryokuchi Kensetsu Kabushiki Gaisha, Toshin House Jusetsu Kabushiki Gaisha, Yugen Gaisha Aihara Block Kogyo, Yugen Gaisha Daiekusu, Yugen Gaisha Daizen, Yugen Gaisha Emu Jei Kobo, Yugen Gaisha Exterior Daito, Yugen Gaisha Exterior Step, Yugen Gaisha Houserterior, Yugen Gaisha Houserterior Narita Branch, Yugen Gaisha Life Exterior, Yugen Gaisha Matsuo Exterior, Yugen Gaisha Nakanishi Shoten, Yugen Gaisha Nisshin Home Service, Yugen Gaisha Osato Zoen Doboku, Yugen Gaisha Oyagi Garden Club, Yugen Gaisha Seiyu Concrete, Yugen Gaisha Space Create, Yugen Gaisha Teijuen Green Terrace, Yugen Gaisha Tomishu Kenzai Morning Garden, Yugen Gaisha Yudou, Yugen Gaisha Yuwa Wako Group.

- Fujiya Co., Ltd.
- Izutsuya Co., Ltd.
- Mitsubishi Corporation (decided to cancel the purchase of a part of Interfor products which they “cannot accept as sustainably produced”)

2. Companies which have already canceled the contracts with Interfor, following the last year’s postcard campaign by Greenpeace Japan.

- Higashi Nihon House Co. Ltd.
- Kabushiki Gaisha Fuji Sankei Living Service

Data 2. Companies who did not reply to our mail-out (90 companies)

Business category	Company
Exterior related	Xyence Corporation
Others	Tostem Corporation
Others	Mitsui Norin Co., Ltd.
Others	Takahashi Packaging Co. Ltd.
Publisher	Gakken Co., Ltd.
Trading firm	Toyota Tsusho Corporation
Trading firm	Kabushiki Gaisha Honda Yoko
Trading firm	Sumitomo Corporation(Osaka HQ)
Trading firm	Nice Corporation
Trading firm	Yuasa Trading Co., Ltd.
Trading firm	Nichimen Corporation
Trading firm	PR International Kabushiki Gaisha
Trading firm	Hanwa Corporation Ltd.

Trading firm	Kawasho Corporation
Trading firm	Emachu Corporation
Trading firm	Sumisho Building Materials Co. Ltd.
Paper manufacturer	Molza Kabushiki Gaisha
Paper manufacturer	Meiji Seishi Kabushiki Gaisha
Paper manufacturer	Kinryu Seishi Kabushiki Gaisha
Paper manufacturer	Masko Seishi Kabushiki Gaisha
Paper manufacturer	Hayashi Shoji Co. Ltd.
Paper manufacturer	Shin Osaka Paperboard Co., Ltd.
Paper manufacturer	Miki Tokushu Seishi Kabushiki Gaisha
Paper manufacturer	Kabushiki Gaisha Toyo
Paper manufacturer	Ide Shigyo Kabushiki Gaisha
Paper manufacturer	Daiei Seishi Kabushiki Gaisha
Paper manufacturer	Fukuyo Seishi Kabushiki Gaisha
Paper manufacturer	Hirose Seishi Kabushiki Gaisha
Paper manufacturer	Kabushiki Gaisha Nakamura Seishijyo
Paper manufacturer	Sanwa Seishi Kabushiki Gaisha
Paper manufacturer	Ohkura Seishi Kabushiki Gaisha
Paper manufacturer	Inogami Kabushiki Gaisha
Governmental departments	National Police Agency
Wood related	Wing Co., Ltd.
Wood related	Ikegami & Co., Ltd.
Wood related	Ueno Jyuken Co. Ltd.
Wood related	K.K. Taniichi
Wood related	Kansai Wing Co. Ltd.
Wood related	Ataka Lumber Company Ltd.
Wood related	Sankyo Mokuzai Co., Ltd.
Wood related	M. Hasegawa & Co. Ltd.
Wood related	Shinozaki Mokko Co. Ltd.
Wood related	Goshi Gaisha Yamabun Rinsan
Wood related	Kabushiki Gaisha Shingu Shoko (in Otaru)
Wood related	Kabushiki Gaisha Shingu Shoko (in Sapporo)
Wood related	Tenryu Lumber Co., Ltd.
Wood related	Kaga Mokuzai Co. Ltd.
Wood related	Miyoshi Zaimoku Co. Ltd.
Wood related	Hakata Lumber Industries Company
Wood related	Sanyo Lumber Co., Ltd.
Wood related	Musha and Co. Ltd.
Wood related	Yoshida Sadao Shoten Co. Ltd.
Wood related	Rinyu Co., Ltd.
Wood related	Sanbu Mokuzai Kabushiki Gaisha
Wood related	Polus-Tec Co., Ltd.
Wood related	Nagai Co. Ltd.
Wood related	Kabushiki Gaisha Rocktail
Wood related	Japan Seahurst Group Office
Wood related	Tanizake Mokuzai Kabushiki Gaisha
Wood related	Itochu Lumber Co., Ltd. Sodegaura Mill
Wood related	Rikkyo International Corporation
Wood related	Doorcraft Japan Kabushiki Gaisha
Wood related	Kabushiki Gaisha Eco Station Chubu
Wood related	Kabushiki Gaisha Materia
Wood related	Kabushiki Gaisha Hirofuku Seahurst Group
Wood related	Tsuji Home Depot Kabushiki Gaisha
Wood related	First Trading Co. Ltd.

Wood related	Aihara Mokuzai Kabushiki Gaisha
Wood related	Kaneichi Shinei Kensetsu Kabushiki Gaisha
Wood related	Uechi Mokuzai Co. Ltd.
Wood related	Akikawa Mokuzai Kabushiki Gaisha
Wood related	Shimizuko Mokuzai Sangyo Kyodo Kumiai
Wood related	Kabushiki Gaisha Kobayashi Ringyojo
Wood related	Maruei Mokuzai Kabushiki Gaisha
Wood related	Kabushiki Gaisha Santa Tsusho
Wood related	Sanko Rinsan Kigyo Kumiai
Wood related	Okazaki Seizai Kabushiki Gaisha
Wood related	Yasumasa Mokuzai Kabushiki Gaisha
Wood related	Ichijo Mokuzai Kabushiki Gaisha
Wood related	Kabushiki Gaisha Yoshimura Shoten
Wood related	Shinkiba Yuso Centre Kyodo Kumiai
Wood related	Tokyo Kiba Seizai Kyodo Kumiai
Wood related	Confort Housing Kabushiki Gaisha
Wood related	Kabushiki Gaisha CHC
Wood related	Sanshin Mokuzai Kabushiki Gaisha
Wood related	S.L. World Co. Ltd.
Wood related	Kabushiki Gaisha Chuo Jutaku
Wood related	SXL Corporation
Wood related	Sumitomo Forestry Co. Ltd. (replied 15 th March)
Wood related	Kanematsu-NNK Corporation