

Data 3. Summary of replies from companies (61 companies who replied directly to Greenpeace Japan)

* Response categories on **future plan**: 1 = Cancel the contract, 2 = Cancel a part of the contract, 3 = Cancel or phase out, if not acceptable according to the company principle, 4 = Work upon local contacts (e.g. Oji Paper working upon Canfor), 5 = Perceive no problem in the current situation, 6 = Keep observing the situation, 7 = do not mention, 8 = Waiting for information from suppliers or trust the suppliers, 9 = Other.

† Greenpeace Japan picked up some important sentences from companies' replies and summarized them. In order to make things clear, Greenpeace added some words in [] to help the understanding, where necessary. For further questions, please contact Greenpeace Japan.

Business Category	Company Name	Reply by phone	Future Plan*	Summary of Reply†
Exterior related	Sekisui Exterior Kabushiki Gaisha		1	Interfor's "clearcutting" is a serious matter, therefore we are discussing the possibility to defer from purchasing decking.
Exterior related	Kabushiki Gaisha Shibako Kaitekku		1	Isn't it better to persuade loggers by talking to people at the origin of the problems?
Exterior related	Yugen Gaisha Oyagi Garden Club		1	At present, we deal in a very little amount of Red Cedar. We agree with Greenpeace's idea to promote well planned logging; so we will advise the manufacturer with whom we deal.
Exterior related	Kabushiki Gaisha Tajima Reform System		1	We decided to cancel the purchase of the products.
Exterior related	Toyo Exterior Co., Ltd.		1	We are strongly against unjust and unlawful environmental destruction. We decided to cancel the purchase of wood products from Interfor. The announcement of cancellation by us, a manufacturer, would apply to around 70 dealers and the affiliated company, Toyo Tex Co., Ltd., listed as having a business relationship with us.
Other	Izutsuya Co., Ltd.		1	After the end of May when we sell out of our current inventory, we will replace all the relevant products with alternatives.
Other	Asahi Glass Co., Ltd.		9	Our direct source of supplies told us that they cannot name the suppliers so we could not confirm. We will discuss the necessary measures, after obtaining new information in the future.
Other	Kodak Japan Ltd.	Yes	7	We do not deal with Marusumi Paper at the moment; however, we might have in the past.
Other	Cannon Inc.		9	The materials [of the recycled paper purchased from Marusumi Paper] include a lot of used paper (70-100% content). However, we do not specify sources of raw materials for the recycled paper, nor can we find out whether some came from Interfor. We are aiming to switch to 100% recycled paper in the future.
Other	Fujiya Co., Ltd.		1	Regarding the relevant products, we specify only the paper quality to our supplier and purchase paper bag products to use.

				According to your request, we discussed this issue with the supplier and have decided to switch to paper from other manufacturers.
Other	Ezaki Glico Co., Ltd.		9	We confirmed the indicated fact for a part of paper bags purchased in July 1999 for sales promotion. However, it was a spot use, not a continuous use.
Other	Higashi Nihon Denshin Denwa Kabushiki Gaisha (NTT)		9	Marusumi Paper reported to us that the chips we currently use do not contain any wood logged by Interfor in Canada. We heard that in the past some chips used by Marusumi Paper came from Interfor and we had some dealings with Marusumi during that period.
Other	Nichias Corporation		7	One of our suppliers answered that Interfor's wood is not used [in the pulp we buy], and another told us that no wood logged by Interfor in the area in question in BC is used.
Publisher	Kabushiki Gaisha Tokuma Shoten		8	We did not know that the paper material – pulp – was imported by Interfor. We received the reply from Marusumi Paper as attached.
Publisher	Kodansha Ltd. Publishers		8	We received Marusumi Paper's answer as attached. Taking advantage of this occasion, we demanded other suppliers to see things in a new light. We hope that you will continue posing new concerns in the future.
Publisher	Kabushiki Gaisha Recruit		8	We asked Marusumi Paper for information, however, we have not received an answer from them as of 7 th March present.
Publisher	Kabushiki Gaisha Nihon Bungeisha		8	We asked Marusumi Paper for information, and they told us that they were investigating into the issue and that they will continue selecting the suppliers from the environmental protection point of view. We support this answer and hope they be will consistent with it.
Publisher	Pia Corporation		8	Marusumi Paper answered us stating "we are not doing anything to destroy ancient forests, following our global environment protection policy, and we are currently investigating into the facts regarding imported materials.
Publisher	Shueisha Inc.		7	There is nothing to add to our reply to the questionnaire [by Greenpeace in 1999], but we should notify you of our continuing concern and the circumstances relevant to paper makers. Also we will continue our policy of taking measures to address the

				situation.
Publisher	Shogakukan Inc.		8	We are a mere user of paper, and not in the position to know precise information on the composition or suppliers of paper products materials. From Marusumi Paper, we got an answer that they will take the necessary measures based on their corporate principle to pay enough attention to the global environment.
Publisher	Kabushiki Gaisha Fusosha		8	We asked Marusumi Paper for information, and received a reply that “we do not do anything to destroy the ancient forests”.
Publisher	Kabushiki Gaisha Hakusensha		8	According to the reply from Marusumi, we did not come to the conclusion to cancel the contract. The recycled paper accounts for 70% of the total paper used.
Trading firm	San-Mic Chiyoda Corporation		8	According to the reply from Canadian pulp companies, they do not buy chips from the area in question and the issue raised is currently under discussion at the locale.
Trading firm	Mitsui & Co., Ltd.		3	Mitsui & Co., Ltd. has transferred its lumber import section under Mitsui Bussan Forestry Co. Ltd on 1 st October 2000. Since that date, we have not made any more direct transaction with Interfor. There is no plan to cancel the purchase of forest products we currently import, however, if the products are found to come from the logging of ancient forests, we will make efforts to discuss with customers the possibility to phase out these purchases.
Trading firm	Marubeni Corporation		9	As the person responsible is currently on a business trip abroad, we expect our reply will be available at the end of the month.
Trading firm	Mitsubishi Corporation		2	In applying our own environmental standards and principles to our transactions with Interfor, we found that we were not able to confirm the sustainability of certain forest products we were purchasing from them and independently determined to suspend that business until we can confirm it is being conducted sustainably. We continue to do business with Interfor for other products which we believe to be sustainably harvested, but are reviewing that business and if we are not satisfied that it meets our environmental standards, we will cease that business.
Trading firm	Itochu Corporation (Tokyo HQ)		5	We understand that the Canadian company is engaged in sustainable development. We think this kind of protest should be

				performed against the relevant government.
Trading firm	Tomen Corporation		5	We understand that Interfor's forestry business was certified by both International and Canadian third party bodies for following standards, but we will keep checking whether forest management measures etc. are continually improved.
Trading firm	Mitsui Bussan Forestry Co. Ltd.		5	Interfor announced that they confirmed they obey all the local laws and that they perform logging with attention to sustainable forest management.
Trading firm	Shintaku Trading Co. Ltd.		7	We had long traded with Interfor, however, we stopped trading with them as of October last year.
Trading firm	Nissho Iwai Corporation		7	We do not buy Interfor-made pulp via Norske Skog. In fact, we do buy pulp from Norske Skog, however, this pulp is produced by Norske Skog, not by Interfor.
Trading firm	Japan Pulp & Paper Co., Ltd.		8	Considering that Norske Skog is developing corporate activities with attention to the global environmental protection, we would like to continue looking at their future activities.
Newspaper	Seikyo Shimbunsha		8	We purchase newsprints from Oji Paper and Marusumi Paper. We are going to ask both companies for the confirmation of facts, then we will strongly demand them to show consideration for the environment.
Newspaper	The Yomiuri Shimbun		4	We received an answer from Marusumi Paper that they do not get wood fibre from Interfor. The Norske Skog products are still being tested. We assume that the percentage of Interfor material via Oji Paper in our newsprint is a little less than 2%. We will demand strongly that Oji Paper ask Interfor via Canfor to return to the CFCI discussion table.
Newspaper	Asahi Shimbun Publishing Co.		6	As you pointed out, if the newsprint is produced from the material obtained by the ancient forest destruction, we cannot stop becoming apprehensive from the environmental protection point of view. I support the action by Oji Paper.
Newspaper	The Mainichi Newspapers Co., Ltd. (Tokyo HQ)		6	Not directly from Marusumi Paper, but we heard that in the newsprint production by Marusumi, they use their own pulp together with used paper as raw materials, but they do not use any of the pulp mentioned above (NS pulp). We heard from Oji Paper that Interfor is in discussion whether to return to the discussion table. Regarding this problem, we are asking our

				business connection for information and observing their actions.
Newspaper	Nihon Keizai Shimbun, Inc.		8	Currently, we are hearing from Oji Paper and Marusumi Paper about the problem. We will wait for their actions.
Paper Manufacturer	Kokko Seishi Kabushiki Gaisha		7	We requested Itochu Corporation to confirm the fact and to disclose the information.
Paper Manufacturer	Osaka Seishi Kabushiki Gaisha		9	85% of our raw material is used paper. We are willing to reduce the use of the relevant pulp, and we would like to select the suppliers based on their response to the environmental protection standard.
Paper Manufacturer	Sanshu Seishi Kabushiki Gaisha		8	We are highly interested in forest conservation. However, we purchase the products from Mitsui & Co., Ltd. and we would like you ask them about their materials.
Paper Manufacturer	Kinpo Seishi Kabushiki Gaisha		8	We purchase from suppliers who obey the law in the relevant country. We do not have other ways to investigate the matter.
Paper Manufacturer	Lintec Corporation		7	We cannot find out whether we purchase something from Interfor.
Paper Manufacturer	Chuetsu Pulp & Paper Co., Ltd.		8	We do not purchase wood chips from the relevant area.
Paper Manufacturer	Rengo Co., Ltd.		7	The business section [which was using the relevant pulp] was closed last September.
Paper Manufacturer	Daishowa Paper Mfg. Co., Ltd.		7	In Spring 2000, we made a purchase [from Norske Skog] via Marubeni as substitute [of the usual supply from another company].
Paper Manufacturer	Nippon Kakoh Seishi Co., Ltd.		9	[We received answer regarding WFP, not Interfor]
Paper Manufacturer	Oji Paper Co., Ltd.		4	Via Canfor, our partner of HSPP business, we have been demanding Interfor to go back to the CFCI, and we feel the situation is improving.
Paper Manufacturer	Hokuetsu Paper Mills Ltd.		3	We have the basic principle to purchase pulp from a sustainable resource, and we constantly tell this to trading firms. If we find out that the company does not obey the law and we determine that the development is not sustainable, we will switch to better pulp.
Paper Manufacturer	Crecia Corporation		7	We do not trade with Interfor at all presently nor do we have any plan to do so in the future.
Paper Manufacturer	Nisshinbo Industries, Inc.		8	The trading firm from whom we purchase the pulp stated “we purchase only from the suppliers who make it clear that they manage forest sustainably and follow all the relevant rules”.

Paper Manufacturer	Kami Shoji Kabushiki Gaisha		7	We have not made any purchase after the amount used during last November, and we do not have any plan to purchase more either.
Paper Manufacturer	Marusumi Paper Co., Ltd.		3	Regarding Norske Skog pulp, we are currently investigating their business relationship with Interfor and West Fraser. Our company uses to the best method to source materials according to our global environmental protection policy. Therefore we would continue scrutinising Interfor and demand for the cooperation to respect our ideology. If, as a result, we understand that trade with them does not meet our policy, we will cancel it. For the chips from Fibreco, the fact we confirmed tells us that there is no trade currently between Fibreco and Interfor (we heard there was before 1999).
Governmental Dept.	Cabinet Office/ Atomic Energy Commission		7	Regarding the issue you inquired of the Atomic Energy Commission, we could not confirm anything [this was a reply the from Cabinet Office].
Governmental Dept.	National Personnel Authority		7	We could not confirm anything.
Wood related	Lumbertec Company		5	We will continue company operations according to the instructions and advice from the Canadian and BC governments.
Wood related	Kabushiki Gaisha Hitachi Life		5	We would like to continue trading with forestry companies which obey the laws and regulations on forestry operations provided by the BC government.
Wood related	Yokohama Lumber Company Ltd.		7	It does not fit our corporate policy to change the business activities with forestry companies suddenly after decades of trade with them.
Wood related	Yamanishi Co. Ltd.		3	We are experiencing difficulties due to the declining national forestry.
Wood related	Itochu Kenzai Co., Ltd.		7	We are sure that Itochu Corporation, the representative of the Itochu Group, gave you the Group's reply.
Wood related	Kabushiki Gaisha Katsumata Shoten	Yes	7	We trade only 10 cubic metres a year. There is no reason to talk to such a small customer, is there?
Wood related	Itochu Lumber Co., Ltd. HQ		5	We understand that the Canadian company is engaged in sustainable development. We think this kind of protest should be performed against the relevant government.

Data 4. Companies who said that they do not perceive any problem with the current situation

Business Category	Company Name	Summary of Reply
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Trading firm	Mitsui Bussan Forestry Co. Ltd.	Interfor demonstrated that they had confirmed that they obey all the local legislation and that they log with consideration to sustainable forestry operations.
Trading firm	Itochu Corporation (Tokyo HQ)	We understand that the Canadian company is engaged in sustainable development. We think this kind of protest should be performed against the relevant government.
Trading firm	Tomen Corporation	We understand that Interfor's forestry business was certified by both International and Canadian third party bodies for following standards, but we will keep checking whether forest management measures etc. are improved continually.
Wood related	Kabushiki Gaisha Hitachi Life	We would like to continue trading with forestry companies which obey the laws and regulations on forestry operations provided by the BC government.
Wood related	Lumbertec Company	We will continue company operations following the instructions and advice from the Canadian and BC governments.
Wood related	Itochu Lumber Co., Ltd. HQ	We understand that the Canadian company is engaged in sustainable development. We think this kind of protest should be performed against the relevant government.

Data 5. Companies who said they have (or may have) bought directly/ indirectly from Interfor in the past, but do not buy any more presently.

Ellemoi Kabushiki Gaisha, Kami Shoji Kabushiki Gaisha, Kodak Japan Ltd., Rengo Co., Ltd., Crecia Corporation, Ezaki Glico Co., Ltd., Mitsui & Co., Ltd. (for direct purchase only), Shintaku Trading Co. Ltd., Daishowa Paper Mfg. Co., Ltd., Marusumi Paper Co., Ltd. (for their chip purchase) and Higashi Nihon Denshin Denwa Kabushiki Gaisha (NTT).